

KLINGER Fluid Control

Reference Case

Klinger Ballostar KHSVI VVS - District Heating Focus - Success

Location: Italy
Plant Capacity: 220MW

Operating Conditions

Operating Temperature: ~110°C
Nominal Pressure: PN40
Media: Hot water

KLINGER Product: KHSVI VVS
Size: DN200-300
Material: Carbon steel
Special: Fully isolated
Mech. gear box - Rotork
Underground extension telescope

Description

The KLINGER Fluid Control sales department put a lot of effort in the district heating market development in Italy. From initial meetings with the operator and the consulting engineer in charge to closing the deal it took years. In this specific case, the concentrated market cultivation bore fruit.

Our recommendation for one of the largest district heating providers in Italy to use a pre-insulated fully welded ball valve with a mechanical gearbox and an underground extension telescope won over the client.

Without the excellent collaboration with KLINGER Italy, we would not have succeeded in convincing the client to buy a KLINGER valve and to cut out the competition.

Moreover, it helped us to develop a key relationship with the customer who will place follow-up orders with us during the next years.

Contact person for further information

Name: Mr. Michael Heide
Company: KLINGER Fluid Control
Mail: michael.heide@klinger.kfc.at
Phone: +43 664 83 500 21

